



NATIONAL ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS OF VIRGINIA, INC.

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We invite you to participate in the NAIFA-Virginia Career Conference, May 5-6, 2019 at Wintergreen Resort, Roseland, VA. Please find the registration form and preliminary agenda in pages to follow.

Our condensed schedule and program are always packed with value. We will begin on Sunday afternoon with CE sessions, and our 2019 NAIFA Leader's Conference. To kick-off the conference on Sunday evening, we'll enjoy our Opening Reception and Silent Auction with our Exhibitors and members. The excitement continues on Monday...Continental Breakfast with our Exhibitors, breaks with Exhibitors, Main Platform Speakers, Hall of Fame Recognition, Installation Luncheon and the Annual Meeting.



The exhibit schedule on Monday, May 6, has been designed to maximize your company's exposure to conference attendees. With 40,000 square feet of indoor and outdoor meeting space, Wintergreen Resort has the perfect layout for our event. Further, there are many opportunities to increase your exposure and support through program sponsorship and donating items to the Silent Auction.

To make it easier to enjoy the beautiful Wintergreen Resort, you may want to consider coming early or staying an extra day. For the Convention alone, or to accommodate a family getaway, special unit rates of \$119/night plus 10% resort fee and 10.3% tax have been established with the facility from Thursday, May 2nd to Thursday, May 9th. Enjoy luxurious accommodations with spectacular mountain views. Please **call the designated toll-free reservation line** from 9am to 5pm Monday through Friday at 866-625-3415 for these special unit rates (**cut-off 5pm April 13, 2019**). The reservation agent will automatically know that you are part of our NAIFA-VA group when you call in for reservations using 866-625-3415.

Again, we appreciate your time, value your products and services, and look forward to working with you. Please feel free to contact us with any questions 804-747-6020 x111. We will follow-up with you soon.

Many thanks,

*Marie*

Marie T. Mercer, LUTCF  
NAIFA-Virginia Executive Director



**NAIFA-Virginia 2019 Success Summit**  
*Wintergreen Resort*  
*39 Mountain Inn Loop, Roseland, VA 22967*  
*May 5-6, 2019*

**EXHIBITOR / SPONSOR REGISTRATION FORM**

**DEADLINE: APRIL 15, 2019**

Name of Organization: \_\_\_\_\_ Telephone/Fax: \_\_\_\_\_

Contact Person: \_\_\_\_\_ E-mail: \_\_\_\_\_

Address/City/State/Zip Code: \_\_\_\_\_

**SPONSORSHIP OPPORTUNITIES**

When you become a sponsor, we are delighted to give you the recognition you deserve. **You will be honored with recognition on our publications and website, a sign at the event, as well as an announcement of your sponsorship. You may choose to have on-site representation or printed materials distributed, also you will receive at least (2) full registrations for the event.**

Pledges of \$1,000 and up include  
 a Booth & (2) Full registrations

**BOOTH RESERVATION (Sunday & Monday) ~ Booth Locations assigned on a first paid basis. Set-up Sunday, May 5<sup>th</sup> ~ 1pm-6pm**

**Names of Reps manning your Booth:** \_\_\_\_\_

REGISTRATION RATES & INFORMATION	Early Bird by 3/31	4/1-4/15	Insert Price
Exhibit Only: Price for Booth with 6' table, logo on promotional material Includes (1) admission to <u>all</u> Sunday Events & 1 Monday Lunch Ticket	\$500	\$600	\$
Additional Sunday Evening Tickets	\$40 each	\$50 each	\$
Additional Monday Lunch Tickets	\$40 each	\$50 each	\$
Will you need Electricity? Yes <input type="checkbox"/> No <input type="checkbox"/> (if Yes, see Extra Charge on right)	\$35 / 110v \$50 / 220v	\$35 / 110v \$50 / 220v	\$

Please indicate your door prize **Booth / Extra Ticket TOTAL: \$ \_\_\_\_\_**

**LODGING REGISTRATION ~ Reservation Procedures ~ Block Cut-off 4/13/19**

Arrangements must be made **directly** with the Wintergreen Resort by calling 866-625-3415 for these special unit rates by **5pm on April 13, 2019**. When **making** reservations, state that you are attending the "NAIFA-VA" meeting to ensure the group rate. The special rate of \$119/night plus resort fee (10%) and tax (10.3%) and per single accommodation unit has been established with the facility for May 2-9. Guaranteed room reservations not cancelled 30 days before arrival will incur a \$25 processing fee. Cancellations within 3 days of arrival will be charged one night's deposit. Parking is complimentary.

**PAYMENT**

Make your checks payable to **NAIFA-Virginia** or fees may be charged to Discover, MasterCard or VISA.

Name on card \_\_\_\_\_ Signature \_\_\_\_\_

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_ Card Billing Address \_\_\_\_\_

**TOTAL AMOUNT SUBMITTED: \$ \_\_\_\_\_**

**Mail Form and Payment to:** NAIFA-Virginia, 3108 N. Parham Road, Suite 100-A, Henrico, VA 23294-4415

**E-mail Form with Credit Card Payment to:** [marie@naifa-virginia.org](mailto:marie@naifa-virginia.org)

**FAX Form with Credit Card Payment to:** 804.965.0823 **Questions:** Call 804.747.6020 ext 101 or ext 111



# NAIFA-VA 2019 Success Summit

## *"Climb Every Mountain"*

### Annual Conference ~ May 5-6, 2019

#### Preliminary Agenda

#### Sunday, May 5<sup>th</sup>

11 a.m. – 1:00 p.m.	Chapter Presidents & Affiliate Leaders Conference ~ Shamokin Room
1:00 – 6:00 p.m.	Registration/ Credentials ~ Registration Desk ~ Exhibitors Set-up
1:00 - 5:00 p.m.	Track One ~ 4 (1 hour) Continuing Education Courses ~ Rockfish Room
1:00 – 5:00 p.m.	Track Two ~ Long Term Care Partnership (4) Hour Refresher Course ~ Crawford Room
4:00 p.m.	Hotel Check-In ~ Wintergreen Resort ~ Front Desk
5:00 – 7:00 p.m.	<b>Opening Reception w/ Exhibitors ~ Silent Auction Begins ~ Shenandoah Blue Ridge</b>
7:00pm	Company Dinners (on your own)
7:00 – 9:00 p.m.	Hospitality Suite (Open to All) ...hosted by LILI Alumni ~ Room #152

#### Monday, May 6<sup>th</sup>

7:30 – 8:30 a.m.	Registration/Credentials – Registration Desk <b>Continental Breakfast with Exhibitors ~ Ballroom ~ Silent Auction Continues</b>
8:30 – 9:00 a.m.	Welcome & Opening Ceremony
9:00 – 10:30 a.m.	Keynote Speaker: Roger Seip "Train Your Brain For Success"
10:30 – 11:00 a.m.	<b>Visits w/ Exhibitors ~ Silent Auction</b>
11:00 – 11:50 a.m.	Guest Speaker: Ryan Bertrand, CFP, CLU
<b>11:50 – 12:20 am</b>	<b>Visits w/ Exhibitors ~ Silent Auction Concludes</b> (Call for Final Bids & Winners Posted)
12:20 – 12:30 noon	Move to Luncheon ~ Pryors/Fortune/Shropshire/Piedmont
12:30 – 1:00 p.m.	<b>LUNCH / Exhibitor Door Prizes</b>
1:00 – 1:20 p.m.	NAIFA-Virginia Hall of Fame Recognition & 2019 Inductee Announced
1:20 – 2:10 p.m.	NAIFA National Assistant Vice President of Federal Relations Judi A. Carsrud
2:10 - 2:25 p.m.	NAIFA-Virginia Annual Meeting
2:25 - 2:30 p.m.	Closing Remarks / Meeting Adjourned